



# VERTICES

PARTNERS

PROACTIVE | PEDIGREE | PERFORMANCE



[www.verticespartners.com](http://www.verticespartners.com)



## About Us

**VERTICES PARTNERS** was established in 2016. We have established impeccable credentials as one of the leading first-generation law firms in the country with a domestic and global client base. A niche player in the legal domain, we are uniquely positioned to offer a wide range of advisory services with result-oriented solutions across diverse practice areas spanning transactional, advisory, litigation and regulatory matters. Our key specialization areas expand to offering astute business outcomes to clients across domains including Private Equity, Venture Capital and Seed & Angel Capital; Corporate & Commercial; Mergers & Acquisitions; Joint Ventures; Foreign Investment; Real Estate; Regulatory & Secretarial Compliances; Intellectual Property; Media and Entertainment; Banking & Finance; White Collar Crimes; Insolvency and Bankruptcy; and Arbitration and Dispute Resolution.

A firm commitment to professional work ethics, a client-first approach, a proven ability to cut through complexities and emphasis on risk mitigation strategies have consolidated our reputation as a Partner driven service. We have nurtured long-term personal and professional relations with our clients and pride ourselves on adhering to the highest levels of service standards. A collective five-decade experience of seamless cross-practice skill set makes Vertices Partners the preferred solution partner for clients on a pan-India and global level.

We distinguish ourselves on maintaining a high level of Partner involvement and personalized service outlook towards clients. We are firmly committed to offering optimal solutions with an emphasis on risk exposure minimization and cost efficiency. Our clients are assured of the right mix of experience and expertise on account of our turnaround time, ready availability, honest and transparent approach and Partner involvement in every assignment. ♦♦





**Vinayak Burman**  
Founder & Managing Partner

Vinayak Burman, is the esteemed Founder and Managing Partner of VERTICES PARTNERS and a leading figure in the legal sphere. He consistently guides Venture Capital and Private Equity funds, founders, and companies through various investment rounds. He serves as the go-to counsel for founders and is celebrated as a non-lawyer lawyer. His accolades include featuring in the "Top Lawyers under 40" by Thomson Reuters Asia Law Business in 2018 and 2019. Yahoo India had also profiled him as the 'Top lawyers in India under the age of 40'. He was featured in the Forbes India Legal Power list from 2020-2023, earning distinctions as one of the Top Managing Partners and Top 100 Individual Lawyers. Vinayak has been recognized by Times as one of the "Most Influential Personalities in 2021 for Excellence in being Founder Counsel for Private Equity & Venture Capital in India. He has also been featured in India Business Law Journal's A-List of India's top lawyers for four consecutive years in 2020-2023 and recognized by Chambers and Partners APAC Rankings for his prowess in Venture Capital - India in 2021-2023.

Prior to founding VERTICES PARTNERS Vinayak served as a Partner in Economic Laws Practice, overseeing the Private Equity vertical. Prior to that at Amarchand & Mangaldas & Suresh A. Shroff & Co, Mumbai. He started his career in the Supreme Court with litigation and then with Rajinder Narain & Co, New Delhi.

Today, Vinayak Burman is celebrated for his unique blend of legal acumen and entrepreneurial savvy. Aply dubbed "the founder's best friend," Vinayak possesses an innate understanding of startup needs, seamlessly integrating legal expertise with entrepreneurial insight to propel ventures forward. Beyond his legal prowess, Vinayak is a prolific content creator and influencer, leveraging his platform on YouTube through his impactful podcast "The Lifeboat" to uplift and empower aspiring entrepreneurs. Through this medium, he shares invaluable wisdom and inspiration, guiding them on their path to success. His other interests include moderating and speaking at various forums, mentoring aspiring entrepreneurs, occasional angel investing, motivational speaking, and life coaching. He also has a zealous passion for creative arts, theatre, sports, adventure and fitness.



**Archana Khosla Burman**  
Founder Partner

Archana Khosla Burman, a founding partner at VERTICES PARTNERS, is an accomplished lawyer and entrepreneur. With expertise spanning Corporate Commercial Law, Venture Capital, and Private Equity Investments, Archana is a seasoned professional renowned for her prowess in Mergers & Acquisitions, Joint Ventures, and Strategic Acquisitions across various sectors. Her extensive professional journey encompasses diverse industries, including Financial Services, Consumer Products, Healthcare, Credit Information, Real Estate, Manufacturing, Education, and Pharmaceuticals. Archana has successfully represented Private Equity funds, Founders, and Multi-National Companies in intricate cross-border transactions, Foreign Direct Investments, Outbound Investments, Joint Ventures, Technology Transfers, and Commercial Contractual Aspects.

Archana's accomplishments have been recognized globally. She has been featured in the Asia Legal Business (Thomson Reuters) 40 Under 40 List in the Asia Pacific Region and the 40 under 40 Rising Star by Legal Era. She was also spotlighted by ALB in the Women in Law. In 2019, she was honoured as the Entrepreneur of the Year by the Indian Women Convention and was featured in Elle India's February 2019 issue as an entrepreneur contributing to India's growth story. In 2018, she was listed among the Top 10 Powerful Women Lawyers of the Country by a leading business publication.

Archana's influence further resonates through her contributions as a TEDx speaker where she captivates audiences with her insightful perspectives and forward-thinking ideas and, as a writer on prominent platforms such as ET Now, Bloomberg, and Venture. Committed to fostering entrepreneurship and gender diversity Archana sits on the advisory board of several start-ups and new age entrepreneurial ventures. she has worked across multiple sectors spanning across Education, Health & Wellness, Financial Services, Consumer Products, Healthcare, Agriculture, Gaming, Logistics, Credit Information, Real Estate, Manufacturing and Pharmaceuticals, advising several prominent clients. Archana also works very closely with organisations to empower women and mentors and advises budding and seasoned entrepreneurs on several start-up and investment forums.

Archana's vision extends beyond her professional endeavours. She held the prestigious title of the youngest Chairperson of FICCI FLO Mumbai, where she spearheaded initiatives aimed at fostering growth and empowerment for women in business. Additionally, Archana plays a pivotal role as a core committee member of the National start-up cell of FICCI FLO, actively contributing to the vibrant start-up ecosystem. She is currently the National Head of FLO's National Partnerships, Collaborations, and Associations vertical, committed to empowering women and promoting diversity in the business world.

Archana also serves as a member of the Advisory Board of the POSH committee for numerous companies, advocating endlessly for gender equality, women in leadership positions and championing the cause of underprivileged and underrepresented women and girls.



***For the expertise value proposition, the firm performed particularly well and above the market average. The firm also performed impressively in the commercial value quadrant."***

***RSG India Report – 2017***



## Amit Vyas

### Founder Partner

Amit is a Founder Partner of VERTICES PARTNERS. He specialises in the Dispute Resolution Practice. Amit brings a wealth of experience and specialization to the Firm, focusing on Commercial Disputes, Arbitration, and White-Collar Crimes.

With a distinguished career spanning over 15 years, Amit has been at the forefront of representing clients in multifaceted commercial disputes. His adeptness extends across various legal arenas including Shareholders Agreements, Fraud Investigation, Real Estate, Trusts, and Intellectual Property Rights, among others. Amit has a proven track record of success, representing clients before esteemed legal forums such as the Supreme Court of India, Bombay High Court, NCLT, NCLAT, Securities Appellate Tribunal, and Criminal Courts.

Prior to founding VERTICES PARTNERS, Amit was working as an Associate Partner at Economic Laws Practice. Prior to that, he was a Counsel at Trilegal and Partner at Rajani Associates. More recently, Amit has been recognized as one of the Top 15 Disputes Lawyers in India 2019 by Asian Legal Business. Amit's proficiency extends beyond domestic boundaries, advising clients in cross-border disputes with a focus on strategic resolution. He has navigated clients through complex legal landscapes, appearing before various courts and tribunals, including Arbitral Tribunals, to secure favourable outcomes.

In matters concerning white-collar crimes, Amit's strategic counsel has been instrumental in guiding clients through investigations and proceedings involving entities such as the Economic Offences Wing, CBI, and Enforcement Directorate. His approach emphasizes achieving clients' objectives efficiently, whether through negotiation or litigation.

Amit believes in empowering his clients by providing strategic guidance to navigate disputes effectively and hence his philosophy underscores the importance of positioning clients for success, ensuring they remain in control of their legal matters.



## Siddharth Raja

### Senior Partner

Siddharth Raja, is an esteemed Senior Partner, bringing over 20 years of work experience to the Firm. His immense wealth of experience and specialization transcends into Private Equity and Venture Capital transactions, Mergers & Acquisitions, Foreign Exchange Law, and Regulatory Compliance. Siddharth's distinguished career is marked by accolades from prestigious national and international bodies, including Chambers & Partners, which has consistently recognized his global business acumen, meticulous attention to detail, and exceptional technical knowledge.

Prior to joining VERTICES PARTNERS, Siddharth co-founded renowned firms such as Samvad Partners (2013), Saakshya Law (2019), and Narasappa, Doraswamy & Raja (2006). He also served as Senior Partner and National Executive Director at Argus Partners until 2016. Siddharth's international experience includes tenure at O'Melveny & Myers in Hong Kong.

A distinguished scholar, Siddharth holds a B.A., LL.B. (Hons.) degree from the esteemed National Law School of India University (NLSIU), where he earned a Gold Medal. He furthered his academic pursuits with a Master's in law from the University of Warwick Law School, supported by prestigious scholarships including the British Council & Foreign and Commonwealth Office Chevening, and J. N. Tata Scholarship.

In addition to his legal practice, Siddharth is deeply engaged in academia, serving as a Visiting Professor at NLSIU, Jindal Global Law School, and the Indian Institute of Management, Bangalore. He shares his expertise as a Guest Faculty with esteemed institutions such as The Takshashila Institution and the College of Supervisors (Reserve Bank of India), delivering lectures on various banking and regulatory subjects.

## Core Team

## Amit Manubarwala

### Senior Partner



Amit Manubarwala, an esteemed Senior Partner, of the Firm, bringing over two decades of extensive experience to the firm. Amit specializes in a wide array of corporate and commercial matters, including M&A, Joint Ventures, Strategic Alliances, Private Equity, Compliance, Succession Planning, and Real Estate. His profound expertise spans advising both foreign multinational clients on optimal structuring options for their acquisitions in India and Indian promoters on the sale of their businesses to global entities.

With a remarkable portfolio, Amit has been instrumental in guiding numerous international and domestic private equity funds, financial institutions, multinational corporations, and Indian conglomerates through complex M&A transactions and strategic investments across diverse sectors such as manufacturing, FMCG, real estate, logistics, healthcare, hospitality, food industry, and technology.

Among his notable achievements, Amit has played a pivotal role in high-profile deals including Edelweiss fund's investment in Sapphire Foods, Google Capital's investment in GirnarSoft (owner of CarDekho.com), L&T's divestment of its electric division to Schneider India, and investments by New York Life International India Fund and Abbott Laboratories, USA, among others.

In addition to his expertise in corporate transactions, Amit is renowned for his proficiency in conveyancing and financing transactions. His solution-oriented approach and knack for deal-making have earned him a stellar reputation in the legal fraternity.

Prior to joining VERTICES PARTNERS, Amit held key positions at esteemed firms including Stratage Law Partners, Economic Laws Practice, and Wadia Ghandy & Co. He is a qualified Solicitor and was admitted to the Bombay Incorporated Law Society in 2004 after graduating from Government Law College (Mumbai University) in 2002.



*Vertices Partners also received good client comments with special note of one of the founders, Archana Khosla."*

RSG India Report – 2017

# Core Team



**Vishal Mehta**  
Partner

Vishal Mehta, is a distinguished Partner at VERTICES PARTNERS, bringing in a wealth of experience to the firm specializing in corporate commercial law, offering comprehensive services in Private Equity, Venture Capital, M&A, Joint Ventures, and Corporate Structuring. With a profound understanding of corporate legal intricacies, Vishal has provided invaluable counsel to clients on a wide array of matters including foreign exchange laws, company law, security laws, and legal due diligences. His client portfolio encompasses foreign and Indian corporates, entrepreneurs, start-ups, social business enterprises, and other organizations, guiding them through various legal and regulatory challenges.

Vishal's expertise extends to the formation of alternative investment funds, corporate governance, and corporate secretarial advisory, ensuring clients adhere to best practices in compliance. He has served clients across diverse sectors including NBFCs, BFSI, FinTech, EdTech, Health Tech, eCommerce, and Pharmaceuticals.

Prior to joining VERTICES PARTNERS, Vishal held key positions including Legal Manager at ICICI Prudential Life Insurance Company Limited and Associate Partner at Mehta & Mehta, Legal Advisory.



**Vikrant Anand**  
Partner

Vikrant Anand, is a distinguished Partner at the Firm, whose expertise lies in Corporate Law Practice, with a special emphasis on Private Equity and Venture Capital Investments, Mergers & Acquisitions, both domestic and cross-border, Joint Ventures, and Regulatory Advisory. operates from the Gurugram office.

Vikrant is well-versed in corporate and allied laws, including company law, securities law, employment and labour laws, and exchange control laws. He has advised a diverse clientele spanning multiple sectors such as NBFCs, SFBs, E-commerce, FinTech, EdTech, AgriTech, FMCG, IT, Media, Manufacturing, and Hospitality.

Moreover, Vikrant has provided strategic counsel to international clients on entry and exit options, structuring issues, compliance management, governance matters, and a range of other legal and regulatory issues pertinent to businesses in India. As a qualified company secretary, Vikrant brings a holistic approach to legal advisory.

Prior to joining VERTICES PARTNERS, Vikrant served as a Senior Associate at Clasis Law and gained valuable experience at Vedanta Resources Plc.



*An excellent legal partner because of its agility, promptness, in-depth subject matter knowledge and strong negotiation skills which work in favour of clients they represent.”*

*Chambers Asia-Pacific 2021 Review*



**Manu Varghese**  
Partner

Manu Varghese is a distinguished Partner at having over 17 years of extensive experience and specializing in Private Equity, Venture Capital, M&A, Business Transfers and Corporate Commercial Contracts. He also specialises in General Corporate Advisory, delivering strategic guidance on acquisitions, exits, and private equity investments.

Manu has assisted his clients in advising on foreign direct investments, cross-border mergers and joint ventures, corporate restructuring, and commercial arrangements in corporate transactions based on a deep understanding of the issue. His impressive Client Portfolio spans large conglomerates, multinational companies, and private equity players across sectors such as renewable energy, construction, financial services, e-commerce, retail, logistics, and technology-enabled services.

Manu's practice areas include cases under IFSC, construction contracts, competition law, employment law, and regulatory frames that include drugs and cosmetics regulations besides legal metrology. Classified as a recommended lawyer by Asia-Pacific Legal 500 (2024) in the areas of Private Equity & Investment Funds and a key lawyer under M&A and Corporate, Manu continues to remain an invaluable treasure in bestowing impactful legal solutions.

Manu was a Partner with Samvad Partners and Cyril Amarchand Mangaldas before he joined VERTICES PARTNERS.



**Mmanasi Pathak Vermaa**  
Partner

Manasi Pathak Verma, is a distinguished partner, who brings a wealth of experience and specialization to the Firm. With a diverse background spanning Corporate Commercial Law and Compliance and Regulatory Advisory. Her areas of expertise include Corporate and Commercial Structuring, Venture Capital Investments, Due Diligence, Regulatory Advisory, and applicable licenses across sectors including E-Commerce, D2C, Healthcare, Health Tech, AgriTech, FinTech, EdTech, Logistics, Manufacturing, FMCG, IT, Legal Metrology, POSH and Consulting. Manasi is adept at navigating intricate regulatory frameworks and ensuring adherence to a plethora of laws and regulations, including those under FSSAI, Legal Metrology, POSH, Agricultural Laws, and Drugs and Cosmetics.

Demonstrating a steadfast commitment to delivering holistic legal solutions, Manasi has advised clients on corporate drafting and structuring, legal compliance support, and general corporate advisory services amongst other specialised services. She has been involved in advising Indian corporates, entrepreneurs, start-ups, and other organisations on various legal and regulatory aspects.

Her contributions to the legal domain have garnered recognition, including accolades such as the Inspirational Women Awards 2021 - Inspirational Women Awards 2021 - Legal Services - Corporate Lawyer by the Dreamcatchers and Best Corporate Lawyer Award by the Crazy Tales in 2021. Additionally, she serves as the National President of Women's Indian Chamber of Commerce and Industry (WICCI) Financial and Legal Consulting Council.

Prior to joining VERTICES PARTNERS, Manasi spearheaded her own law firm, LegumRadix and Associates. She also acquired significant experience working with esteemed organizations such as Flipkart, L&T Housing Finance Limited, Themis Associates, and M.V. Kini.

## Core Team



**Rajat Agarwal**  
Partner

Rajat Agarwal, is a distinguished Partner, who brings in a wealth of expertise and experience to our firm in Banking & Finance, Dispute Resolution, White Collar Crime and Forensics & Investigation. Rajat's proficiency in Banking & Finance is evidenced by his advisory role to numerous banks, financial institutions, NBFCs, and corporates, both domestic and foreign, on transactions exceeding USD 10 Billion. His expertise spans debt and equity funding across multiple sectors, encompassing both listed and unlisted companies.

In White Collar Crime and Dispute Resolution, Rajat has demonstrated his prowess by handling high-profile and complex matters across various jurisdictions, including India, the United States of America, the United Arab Emirates, Hong Kong and British Virgin Islands. As a versatile legal strategist, Rajat possesses an extensive knowledge base of procedural laws, ensuring effective representation and resolution for his clients. Rajat has also led several investigations across all five continents, from finding the source of funds, asset tracing, links to political parties and sanctioned individuals / entities. He has also led several investigations under the Foreign Corrupt Practices Act of 1977.

Rajat's experience extends beyond traditional legal domains, including advisory on the establishment of alternative investment funds and venture capital firms in India. Notably, he played a pivotal role in advising on one of the country's first angel funds. Additionally, he has provided counsel to specialized funds focused on real estate, facilitating their investments in portfolio companies through innovative financial instruments. Prior to joining VERTICES PARTNERS, Rajat spent nearly a decade at Dua Associates and gained valuable experience at J. Sagar Associates. He is also a qualified Company Secretary, having cleared the Professional Programme from the Institute of Company Secretaries of India in June 2012.

Beyond his legal endeavours, Rajat is deeply engaged in the startup ecosystem, serving as a founding member and board member of Optimoney Technologies Private Limited (PocketATM.com). The venture aims to address the cash availability challenge at grassroots levels in India.



*Vertices Partners also received good client comments with special note of one of the founders, Archana Khosla.”*

RSG India Report – 2017



## Our Practice Areas



### PRIVATE EQUITY AND VENTURE CAPITAL

Vertices Partners has been recognized as having one of the leading Private Equity and Venture Capital practices in India. In this practice, the Firm has been consistently ranked amongst the top leaders in league-tables. We have also been known as one of the most innovative firms, generating new ideas and creative approaches to work, understanding Client's business and its challenges with deep focus on our quality of advice, having specialist knowledge.

We advise clients in relation to capital raises during the seed, growth and expansion phases. Our extensive industry knowledge across multiple sectors, wide-ranging deal structuring capabilities and thorough grasp of the regulatory environment make us the 'law firm of choice', for companies, promoters and PE/VC funds alike.

We work closely with co-advisors (such as investment bankers, corporate finance professionals) so as to facilitate a quick closure to transactions. We advise on a wide variety of transactions including mezzanine and private equity/venture capital financing, secondary sale transactions and pre-IPO deals.



### CORPORATE COMMERCIAL ADVISORY

The Firm's corporate commercial advisory practice is widely recognized. We specialize in providing sector specific tailored solutions to our clients having a well-developed expertise across the corporate commercial advisory space providing clients with viable commercial solutions.

We provide legal advice and solutions to a global client base ranging from small and mid-sized businesses to largest multinationals.

We provide advisory services to clients across corporate transactions comprising mergers and acquisition, demergers, joint ventures, investments, share buybacks, acquisitions and sales of controlling interest, reduction of capital and corporate reorganization.



*Vertices team have helped us not only navigate legal matters but also guided our thinking on commercial aspects, building competitive moats as well as sharpening our value proposition for a variety of potential partners and investors.*

- AN EDTECH CLIENT

*We have had the pleasure of being represented by Vertices Partners on several transactions spanning several transactions for private equity investments or exits. While we have been making investments in India for the last 14 years and have been represented by key law firms, Vertices Partners has become our exclusive law firm for all transactions in the last 5 years.*

- AN INVESTMENT FUND CLIENT



### MERGERS AND ACQUISITIONS

We offer comprehensive advisory services for both sellers and acquirers in private as well as public transactions and specialize in advising clients on international and domestic mergers and demergers, share swaps, stock and asset purchases, mergers (amalgamations) through court schemes, joint ventures, restructuring and spin-offs.



### JOINT VENTURES AND COLLABORATIONS

We offer top of the line skill sets and specialized knowledge to represent and advise several relevant and marquee entities on joint ventures. We have successfully represented clients in key cross-border acquisitions of Indian companies and have also advised purchasers, sellers, vendors, vendees, lenders, investors and financial advisors.



*A high score in modernity is rare, and so Vertices' overall modernity score is a differentiator for the firm."*

RSG India Report – 2017

# Our Practice Areas



*"Their guidance and advice always add value. The work culture, integrity and dedication are simply admirable."*

- AN E-PHARMACY CLIENT



## INSOLVENCY AND BANKRUPTCY

We have advised clients in Insolvency and Bankruptcy related issues and also represented clients before NCLT and NCLAT in various cases that are reported judgements on a wide range of issues involving the intricacies of the Insolvency and Bankruptcy Code, 2016 including, but not limited to the role of the IRPs in resolution process, factors that are to be taken into account while Admitting Company Petitions filed before NCLT, cases involving oppression and mismanagement, rectification of register etc.



## DISPUTE MANAGEMENT AND COMMERCIAL LITIGATION

We are well equipped to handle complex litigation and arbitration matters having technical complexities and industry-specific aspects. The firm constantly endeavors to achieve optimum results in a time-bound manner. The team also specializes and undertakes comprehensive legal research and preparation for matters of alternative dispute resolution.

Arbitration has evolved as one of the preferred mechanisms for dispute resolution in the industrial and corporate sectors in the country. With the emergence of liberalised economy in the country, the relevance of arbitration has only grown further. We at Vertices Partners take pride in our nuanced expertise and proficiencies in managing complicated multi-jurisdictional arbitration processes. Our experts always stay abreast with all the latest developments in the arbitration law to offer our clients the most effective solution. Our experts ensure effective representations for our clients at various national and international arbitration platforms.



*"Vertices is very helpful and professional in their engagements. Their understanding of the law is well-entrenched and they go beyond the brief to keep their client's interest at heart."*

- AN EDTECH CLIENT



## COMPLIANCE, BRIBERY, ANTI-CORRUPTION, WHITE COLLAR CRIMES

Our legal experts have incisive knowledge on laws and acts to assist our clients throughout the proceedings. Our experts help companies develop compliance manuals, handle issues related to corporate governance. Our proven expertise in money laundering, data security, anti-bribery and corruption, accounting fraud, insider trading, etc. helps companies comply with the legal and regulatory framework of India and other foreign countries.



*"The Vertices team has been a solid support system for us and advised us on legal, commercial and strategic aspects of our transactions. The firm's work culture, integrity and dedication has always been something we have valued."*

- A FOODTECH CLIENT



## REGULATORY AFFAIRS

VERTICES PARTNERS provides a wide range of regulatory assistance services including filing and procuring regulatory approvals, compliance, advice on various regulatory matters, establishment of new market participants and our lawyers have extensive experience in dealing with a broad spectrum of regulators and a variety of regulatory issues and have a consistent track record of procuring regulatory approvals of varying degrees of complexity, for both domestic and foreign clients.



*"Vertices is a new addition to the RSG India Report and if it can maintain its high scores of 2017, it will be a firm to watch for the future."*

RSG India Report – 2017

# Our Practice Areas



## REAL ESTATE

We have expertise in providing legal services for all real estate transactions including title due diligence, title certification, acquisition of premises/lands for commercial/industrial use and commercial/Industrial leasing including leave & license of premises. We also provide advisory on lands under SEZ and IT/ITES user and assist in redevelopment and RERA related work in the residential real estate sector.



## BANKING & FINANCE

Our legal experts have wide experience in advising on debt financing, including advising on facility documentation such as consortium lending, term loans, working capital demand loan, cash credit, external commercial borrowings and security documentation. They have advised various banks, including large foreign banks, non-banking financial institutions, with respect to various debt funding and curated debt products in India.



## FOREIGN INVESTMENT AND EXCHANGE CONTROL

We have a cross-sectorial experience and offer advice to national and multinational clients across key sectors including highly regulated sectors from a foreign investment perspective, inter-alia, information, financial services, pharmaceuticals, insurance, retail e-commerce, on the changing regulatory environment which majorly impacts foreign investment. Compliance remains a high-priority area for us and we work closely with regulators across industries to ensure it is not compromised.



*"The team not only helps in navigating legal matters but also guides perspectives on the commercial aspects. They also help in sharpening the value proposition for potential partners and investors."*

- A FINTECH CLIENT



*"The professionalism is unparalleled and the commitment to deliverables is indefatigable."*

- A FINTECH CLIENT



*"The Vertices team has done a spectacular job of obtaining the NBFC license within four months of application. They are our trusted partners as we continue our journey as a licensed NBFC."*

- AN EDUCATION FINANCE NBFC



## INTELLECTUAL PROPERTY

Our expertise lies in the traditional forms of intellectual property such as trademarks, copyrights and patents as well as non-conventional areas of intangible property like geographical indications and industrial designs.

Apart from litigation and enforcement, we also regularly advise on non-contentious matters (including cross-border) involving transfer and use of intellectual rights such as copyright acquisitions, franchising models, trade mark licenses, technology transfer and software development agreements.



## TELECOMMUNICATIONS, MEDIA AND TECHNOLOGY PRACTICE

We have established a separate practice domain for telecommunications, media and technology. We have advised key players across the telecommunications, media and technology sectors such as telecom network operators, broadcasters, film and television studios and producers, software and hardware technology companies, outsourcing companies and e-commerce companies.



*Vertices Partners is establishing itself having only been created in 2016 by three lawyers: Vinayak Burman, Amit Vyas, Archana Khosla. However, the firm has done extremely well despite its small size and young age."*

RSG India Report – 2017

# Key Clients



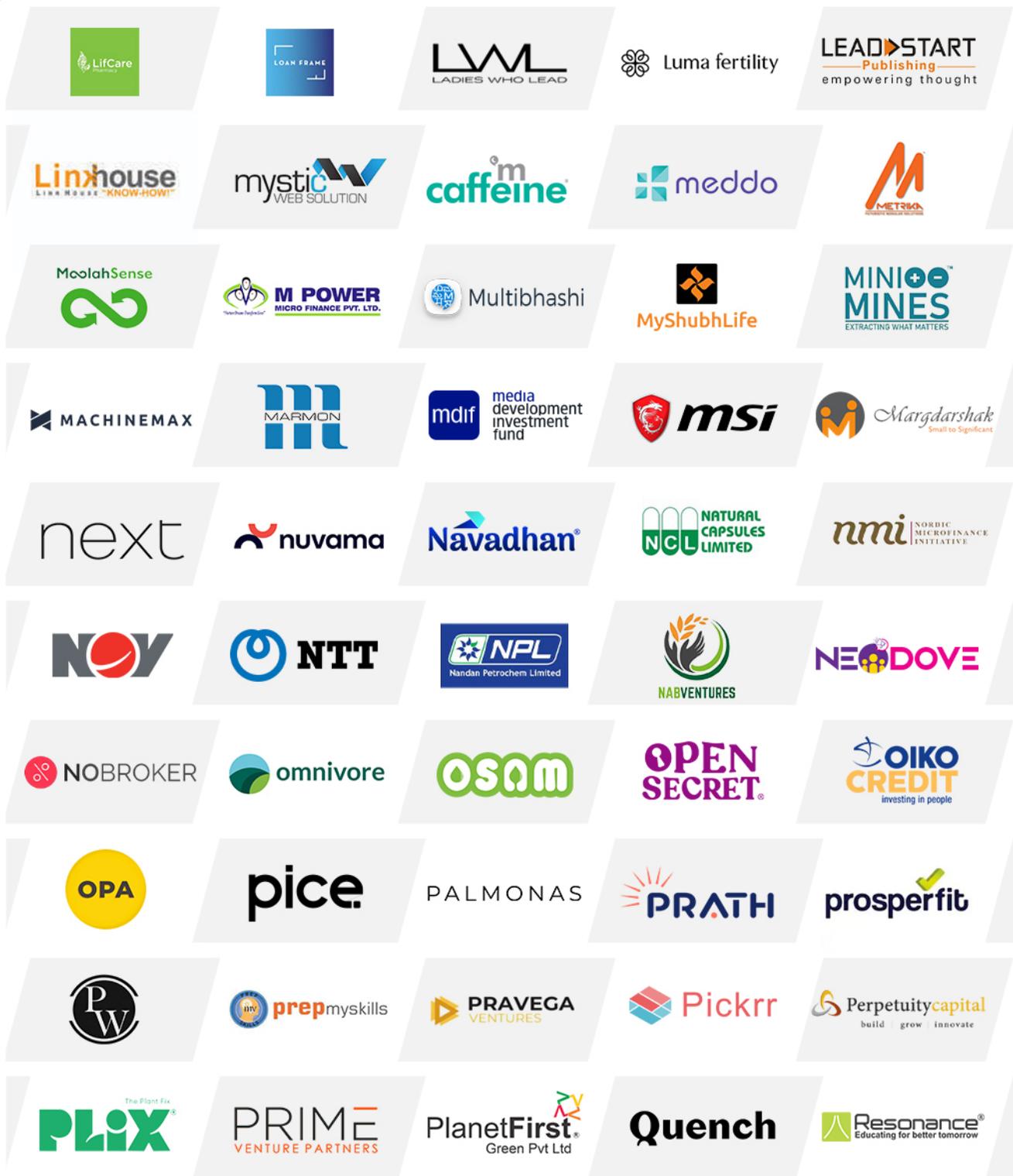
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# Key Clients



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## AWARDS & RECOGNITIONS

**Chambers**  
AND PARTNERS

- Ranked in Chambers Asia-Pacific for Private Equity, India - 2021, 2022, 2023 & 2024
- Ranked in Venture Capital - 2024 & 2025

The  
**LEGAL**  
**500**

- Ranked in band 4 of practice area "Investment Funds" for the Asia-Pacific region - 2020
- Recognised as Firms to Watch in Corporate and M&A - 2022
- Ranked in Private Equity, Venture Capital and Investment Funds & White-Collar Crime - 2021, 2022, 2023, 2024 & 2025
- Ranked in Corporate and M&A - 2023
- Recognised as Firms to Watch in Life Sciences & Healthcare Sector - 2023

**RSS** INDIA  
LAW CENTRE

- Ranked Among Top 40 Law Firms - 2017 & 2019
- Top Rated Firm for Talent Development - 2025
- Top 100 Indian Law Firms - 2025

INDIA BUSINESS  
LAW JOURNAL

- Awarded Adjudged Rising Star
- Awarded the Best New Law Firm - 2017 & 2018
- Awarded Top 10 Law Firm in Private Equity Practice - 2018
- Awarded Best Indian Law Firm - 2019
- Won Indian Law Firm Awards in Private Equity & Venture Capital - 2019, 2020, 2021 & 2025
- Recognised as Award Winning Law Firm in Education Sector - 2021 & 2022, in Startup Sector - 2022 & 2023 and in Corporate Commercial - 2023 & 2024

**asialaw**

- Recognised as Notable Firm in Private Equity & Investment Funds Segments - 2019 & 2020
- Recognised as "The Highest Rated Law Firm" for Private Equity by Asialaw Client Service Excellence - 2021
- Ranked for Private Equity, Investment Funds & Corporate and M&A practice - 2022 edition
- Ranked in Private Equity, Investment Funds, Corporate and M&A, and Restructuring & Insolvency practice areas along with Banking & Financial Services, Technology & Telecommunications, and Pharmaceutical & Life Sciences industry sectors - 2022-23 & 2023-24 research edition.



**ASIAN LEGAL  
BUSINESS**

- 40 under 40 - 2018
- Best Boutique Law Firm - 2018
- Who's Who - ALB - 2018 & 2019
- Awarded as a Notable Law Firm in ALB - M&A Rankings - 2019
- Recognised as India Firms to Watch - 2021
- Ranked for Mergers & Acquisitions - 2022, 2023 & 2024

**IFLR1000**

- Recognised as a Recommended Firm - 2019 & 2021
- Recognised as a Recommended Firm in Mergers & Acquisitions, Private equity, Restructuring & Insolvency - 2022
- Recognised as a Notable Law Firm in Private Equity Practice - 2019, 2020, 2021 & 2023
- Recognised as a Notable Law Firm in Restructuring & Insolvency - 2020, 2021 & 2023
- Recognised as a Notable Law Firm in Mergers and Acquisitions - 2021 & 2023

**Forbes**  
**LEGAL  
POWERLIST**

- Enlisted as one of the Top Law Firms Below 10 Years Exp for Private Equity & Venture Capital and Corporate & Commercial Practices - Legal Powerlist by Forbes India 2020
- Enlisted as one of the Top Law Firms Below 10 Years Exp for Corporate & Commercial, Joint Vetur, M&A, PE & VC, Restructuring, Insolvency & Bankruptcy and White Collar Crime - Legal Powerlist by Forbes India 2021 & 2022

**VENTURE  
INTELLIGENCE**

- Awarded Debutant Law Firm of the Year in Private Equity & Venture Capital League table - 2016
- Ranked among Top 10 Youngest Law Firm in the Private Equity Segment -2016, 2017, 2018 & 2019
- Ranked among Top 10 Law Firm in Private Equity League Tables - 2021, 2022, 2023 & 2024
- Ranked among Top 10 Law Firm in M&A League Tables - 2022, 2023 & 2024

**VCC** **EDGE**

- Ranked among Top 10 Law Firms in the Private Equity Segment - 2019

**BW BUSINESSWORLD**

- Awarded Emerging Law Firm of the Year - 2019

**LEGAL  
ERA**

- Recognised as Law Firm of the Year in Private Equity - 2022, 2024 & 2025
- Recognised as Corporate Law Firm of the Year- 2024 & 2025



We're Listening

**VINAYAK BURMAN**

Founder & Managing Partner  
vinayak@verticespartners.com

**ARCHANA KHOSLA BURMAN**

Founder Partner  
archana@verticespartners.com

**AMIT VYAS**

Founder Partner  
amit@verticespartners.com

**VISHAL MEHTA**

Partner  
vishal@verticespartners.com

**AMIT MANUBARWALA**

Senior Partner  
amitm@verticespartners.com

**MMANASI PATHAK VERMAA**

Partner  
manasi@verticespartners.com

**SIDDHARTH RAJA**

Senior Partner  
siddharth@verticespartners.com

**RAJAT AGARWAL**

Partner  
rajat@verticespartners.com

**VIKRANT ANAND**

Partner  
vikrant@verticespartners.com

**MANU VARGHESE**

Partner  
manu@verticespartners.com

**OFFICE ADDRESS**

**Mumbai (HO)**

Tulsiani Chambers, 801-804, A Wing,  
8th Floor, Free Press Journal Marg,  
Nariman Point, Mumbai - 400021  
E: connect@verticespartners.com  
P: +91 22 40078000

**Gurugram**

Enkay Global, 150, Second Floor,  
Udyog Vihar Phase 1, Sector 20,  
Gurugram, Haryana - 122022  
E: connect@verticespartners.com  
P: +91 124 4561200

**Bengaluru**

Mayo Centre, 3rd Floor, No. 12,  
Commissariat Road,  
Bengaluru - 560025  
E: connect@verticespartners.com  
P: +91 80 42131571

[www.verticespartners.com](http://www.verticespartners.com)